HERMANN SONS LIFE

A successful agent

- Works to increase membership and keep our organization strong.
- Focuses on the needs of the client and member.
- Abides by the rules of our organization and the laws of the Texas Department of Insurance.
- Protects the confidentiality of his/her clients.
- Understands the importance of education.
- Protects and guards all property entrusted to him/her.
- Is always growing and striving to be better.
- Is supportive of other agents and the Home Office staff.
- A successful candidate
- Would be open to becoming a member of Hermann Sons Life.
- Has the option of being a captive or non-captive agent. A captive agent can only sell life insurance and annuities for our organization; non-captive agents may hold other appointments.
- Is expected to write at least 12 applications per year.
- Must be licensed.
- Should be willing to place equal emphasis on writing policies for adults and children.
- Should be willing to become active in his/her local lodge and its community service activities.

As a member of our team, you will

- Receive in-person training focused on our organization and its goals, products and programs.
- Be paid commissions competitive for the fraternal market.
- Receive free Errors and Omissions insurance (with a minimum of 12 applications written in a calendar year).
- Receive free leads (when available).
- Receive field support from regional specialists who have years of experience in the life insurance industry.
- Receive Home Office support.
- Be part of two mandatory seasonal workshops for all agents.
- Receive access to a two-day continuing education workshop for licensed agents that includes food and lodging, as well as opportunities for fellowship and networking at a very low cost.
- Be able to earn quarterly and annual bonuses for achieving production goals
- Receive advertising support from the Home Office.
- Receive free printed materials including business cards, personalized flyers and brochures.