



# HERMANN SONS LIFE

## What You Should Know About The Annuities I Can Sell and How I Am Paid

I am licensed to sell annuities in Texas. Before I can recommend an annuity to you, I must tell you which types of annuities and other financial products I am allowed to sell. I must also tell you which companies I represent and how I am paid for the annuities I sell. Do not sign this form unless you have read and understand it.

Client name: \_\_\_\_\_  
First Last

### Information about the agent:

Agent name: \_\_\_\_\_

Business/agency name: \_\_\_\_\_ Website: \_\_\_\_\_

Business mailing address: \_\_\_\_\_

Business telephone number: \_\_\_\_\_

Email address: \_\_\_\_\_

National producer number in Texas: (NPN#) \_\_\_\_\_

### What products is your agent licensed to sell you?

I am licensed to sell the following products in Texas:

- Fixed or fixed indexed annuities
- Variable annuities
- Life insurance
- Mutual funds
- Stocks/bonds
- Certificates of deposits

### Whose annuities can your agent sell to you?

I am authorized to sell:

- Annuities from only one insurer
- Annuities from two or more insurers
- Annuities from two or more insurers, although I primarily sell annuities from:

\_\_\_\_\_  
\_\_\_\_\_

### How is your agent paid for their work?

Depending on the annuity you buy, the agent may be paid in the following way:

- A commission, which is usually paid by the insurance company or by other sources. If I'm paid by other sources, they are:

\_\_\_\_\_  
\_\_\_\_\_

### If you have questions regarding how your agent will be paid for the sale of this annuity, please ask your agent.

By signing below, you acknowledge that you have read and understand the information in this document.

\_\_\_\_\_  
Client signature Date

\_\_\_\_\_  
Agent signature Date